For the sixth year in a row Supply Chain Movement publishes an overview of supply chain software in the **SCM IT SUBWAY MAP**. This map shows which software applications are actually implemented in Europe for specific activities of supply chain management. To be published on this subway map we ask you to fill out this form completely, so we will get a clear picture of the European landscape of supply chain software. The editors stay in charge to evaluate this information based on their own knowledge.

Fill out this form and save this document with your company name in the file name and mail your document to: [martijn.lofvers@supplychainmedia.nl](mailto:martijn.lofvers@supplychainmedia.nl); **deadline: Monday 11th April 2016**.

Thank you for your cooperation, Martijn Lofvers, Publishing Director Supply Chain Movement

**- Original Software Vendor & Developer (European Headquarters) -)**

Name: …………………………………………………………

Company: …………………………………………………………

Mobile: …………………………………………………………

E-mail: …………………………………………………………

Address: …………………………………………………………

**Year company founded (in Europe)\* ….**

Total revenue in last fiscal year (Europe) €…...........

**Number of software developers on pay-roll (Europe)\* …...**

**Number of implementation consultants on pay-roll (Europe)\* …...**

**Total number of employees on pay-roll (Europe)\* …...**

**European office locations (countries)\* ...………………………………………………………………**

**- Specialization & References in Europe -**

Fill out the number of live implementations in Europe plus the percentage of the European revenue and/or business priority/importance (1=high) for each specific kind of supply chain software:

**Projects Revenue Priority**

**Supply chain software type: [number]\*** [% of total] **[1-16]\***

1. Enterprise Resource Planning (ERP) … …% …
2. Warehouse Management System (WMS) … …% …
3. Inventory Optimization (w. statistical probability) … …% …
4. Transport Planning System (TPS) … …% …
5. Supply Chain Network Design (w. heuristic solvers) … …% …
6. Demand Planning & Forecasting (w. statistical analysis) … …% …
7. Production Planning & Scheduling (w. finite capacity) … …% …
8. Sales & Operations Planning (w. workflow) … …% …
9. Manufacturing Executions System … …% …
10. Supply Chain Visibility (w. external B2B integration) … …% …
11. Order Management System (w. omni-channel optimization) … …% …
12. Global Trade Management (w. customs regulations) … …% …
13. Shipment & Transport Execution Tender Platforms … …% …
14. E-procurement (w. purchase-to-pay) … …% …
15. Supply Chain Risk Management (w. contingency planning) … …% …
16. Business Intelligence & Analytics (separate application) + … + …% …

**Total** … 100%

**Expertise in verticals:** …………………………………………………………..…………………………………

**\*required input**

**- Competition in Europe -**

**Which 3 software vendors does your company encounter on short lists in general?**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

***Which 3 software vendors do you encounter the most in pitches for supply chain software projects?***

**Enterprise Resource Planning (ERP)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Warehouse Management System (WMS)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Inventory Optimization (incl. statistical probability distribution)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Transport Planning System (TPS)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Supply Chain Network Design & Optimization (incl. heuristic solvers)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Demand Planning & Forecasting (incl. statistical analysis)**

1: …………………………………………………………..

2: …………………………………………………………..

3: …………………………………………………………..

**Production Planning & Scheduling (incl. finite capacity & heuristic solvers)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Sales & Operations Planning (incl. workflow & scenario planning)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Manufacturing Executions System (or Manufacturing Operations Mgmt)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Supply Chain Visibility (incl. external B2B integration)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Order Management System (incl. omni-channel optimization)**

1. …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Shipment & Transport Execution Platforms**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Global Trade Management (incl. customs & duty regulations)**

1. : ………………………………………………………….
2. : …………………………………………………………..
3. : …………………………………………………………..

**E-procurement (incl. purchase-to-pay, excl. logistics tendering!)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Supply Chain Risk Management (incl. Contingency Planning)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..

**Business Intelligence & Analytics (separate application)**

1. : …………………………………………………………..
2. : …………………………………………………………..
3. : …………………………………………………………..
4. **- Most Advanced European Supply Chain Software Implementation in 2015-2016 - -**

With which customer in Europe did you complete the most innovative supply chain software implementation in 2015-2016?

Name company: …………………………………………………………

Name supply chain executive: …………………………………………………………

Location(s) company: …………………………………………………………

Industry (vertical) company: …………………………………………………………

Date start of IT project: …………………………………………………………

Date go-live of IT project: …………………………………………………………

* What was the original supply chain challenge of this software project?

…………………………………………………………

…………………………………………………………

…………………………………………………………

…………………………………………………………

…………………………………………………………

Customer case description of your most advanced European Supply Chain Software project in 2015-2016 in 300 words maximum here: